AGENDA FAPL Board of Trustees Minutes April 19th, 2022

Meeting was called to order at 6:35pm. In attendance was Board President Lee Turner, Carin Mileshosky, Lois Geist, Marsha Anderson, Daniel Hoch, Diane Dreibelbis, Alexa Cooney, Mackenzie Weaver, Michelle Hughes, Heidi Luckenbill, and Dave Christman.

No guests in attendance.

Correspondence - Mail Berks PL system - fulfilled all requirements for 2021

Approval of Consent Agenda Items including the March Minutes, Library Director's Report & financial report was made with a motion by Marsha Anderson, and a second by Michelle Hughes. Motion carried.

BCPLS Meeting Report - The next meeting will be May 18th, 2022.

Old Business

- The Hoedown results:
 - o Not as much as donations as we would have liked, set amount next time \$10, \$5 for kids
 - A motion to approve \$175 Donation was made to the Grange by Heidi Luckenbill with a second by Diane Dreibelbis. Motion carried.
 - o \$550 for non-member rental, \$300 for entire hall (5 hours) for reference
- Renewed our PA sales tax exemption Certificate (to avoid paying PA sales tax on purchases). Takes 3-5 weeks to process it.
- Concert in the Park dates are to be determined.
- May 7th Art Event 12pm-4pm Library is running the concession stand.
- Kauffman's BBQ Aug. 18th at the Grange
- Horse Racing Fundraiser tentative location: Fire Company; Tentative date: November 12th, 2022
- Donor Wall will be moving forward with the installation and it can still be added onto.

New Business

- Unaccompanied Children Policy A motion to approve was made by Mackenzie Weaver and a second by Michelle Hughes. Motion carried.
- The library is licensed to collect PA Sales Tax.
- The library will need a full audit this year because funding increased. It is estimated \$625 for tax preparations and \$6100 estimated for audit costs. Associated costs are around \$122.

A motion was made to adjourn by Mackenzie Hughes, with a second by Diane Dreibelbis. Motion carried.



Library Director's Report

Month: April 2022

Circulation

- 6,643 items circulated in March 2022 (12% increase from 2021)
- 81% increase in computer usage from March 2021

Programs

- 23 On site programs, 1 Off site program, 9 virtual programs
- 452 people attended our in person programs in March.

Outreach

Stacy attended FAHS Book Club and supplied books for students.

Long Term Goal Accomplishments

- Objective: Collaborate with local organizations to present programs within the community. Partnered with CONCERN to present a program on Foster Parenting and Adoption. Program was held on March 3.
- Objective: Discover what the community needs and work with the Fleetwood Area School District and other organizations to meet those needs. Carin is currently partnering with Jim Meals to work on a Summer Newsletter for the Fleetwood Area. (Fleetwood Forum) Newsletter will hopefully go out in early June. The goal is to include more information from outside the Borough and include Richmond and Maidencreek Townships.

Which parts of our Mission Statement did we "live" this month?

- Partner with the Fleetwood Area School District and other local organizations on successful ways to share resources to provide better access to all within our community.
- Actively interface with the Fleetwood Area by participating in community events, visits from library staff, and delivery of satellite library collections.
- Collaborate with local organizations and PA Forward partners to create a community calendar, resource center, and cooperative programming opportunities.

	Mar 22	Mar 21
Ordinary Income/Expense		
Income 109 Local Govt		
County Townships	0.00 74 0.00	18,428.92 0.00
Total 109 Local Govt	740.00	18,428.92
112 Interest Income	0.21	0.36
114 Fund Drives	0.27	0.00
Capital Campaign - Individuals Capital Campaign - Others	1,160.00 0.00	1,550.00 1,000.00
Total 114 Fund Drives	1,160.00	2,550.00
116 Donations Community corporate personal 116 Donations - Other	350.00 19.23 550.00 66.00	75.00 160.00 0.00 252.55
Total 116 Donations	985.23	487.55
119 Fines 120 Lost/damaged Books 121 Library Use Chg	201.34 0.00	199.09 5.00
Copies Fax	157.50 27.00	56.50 32.00
Total 121 Library Use Chg	184.50	88.50
Fund Raising Activities Unrecognized Gain or (Loss)	1,873.52 312.76	0.00 704.71
Total Income	5,457.56	22,464.13
Gross Profit	5,457.56	22,464.13
Expense 135 Salaries	7 500 70	0,000,00
138 Benefits	7,538.73	6,892.69
139 Unemployment tax 140 Soc Sec Tax	305.58 1.468.43	255.33
141 Medicare Tax	1,468.13 343.35	1,226.66 286.88
Total 138 Benefits	2,117.06	1,768.87
150 Collection 150 Books adult	564.88	702.95
juv 150 Books - Other	1,118.11 75.32	266.73 43.79
Total 150 Books	1,758.31	1,013,47
152 Audio	1,700.01	1,010.47
books on tape	69.98	109.97
Total 152 Audio	69.98	109.97
152 Videos		
adult Juv	180.16 -6.50	153.92 -1.75
Total 152 Videos	173.66	152.17
154 Elec Format	488.25	0.00
Total 150 Collection	2,490.20	1,275.61
165 Furniture & equipment Equipment	537.58	33.99
Total 165 Furniture & equipment	537.58	33.99

	Mar 22	Mar 21
166 Supplies cleaning Office	62.47 71.07	0.00 73.00
Total 166 Supplies	133,54	73.00
174 Postage/Shipping postage	0.00	55.00
Total 174 Postage/Shipping	0.00	55.00
176 Telephone 178 Program Expense 179 Contracted Services 182 Professional Fees	70.28 0.00 4.75	72.17 132.19 4.69
Payroll Service	71.20	60.88
Total 182 Professional Fees	71.20	60.88
188.1 Rent Expense 195 Cost of Raising Money Interest Expense Reconciliation Discrepancies	800.00 48.75 117.78 -20.49	0.00 125.00 248.89 132.19
Total Expense	13,909.38	10,875.17
Net Ordinary Income	-8,451.82	11,588.96
Net Income	-8,451.82	11,588.96
larch Capital Campaign Income	1.160.00	2550.00
larch Capital Campaign Exprose	-117.78 -1042.22	- 248.89 - 7301.11
lanch Income/Loss w/o Capital Campaign	-9494.02	9 287.85

	\$ Change	% Change
Ordinary Income/Expense Income		
109 Local Govt County Townships	-18,428.92 740.00	-100.0% 100.0%
Total 109 Local Govt	-17,688.92	-96.0%
112 Interest Income 114 Fund Drives	-0.15	-41.7%
Capital Campaign - Individuals Capital Campaign - Others	-390.00 -1,000.00	-25.2% -100.0%
Total 114 Fund Drives	-1,390.00	-54.5%
116 Donations Community corporate personal 116 Donations - Other	275.00 -140.77 550.00 -186.55	366.7% -88.0% 100.0% -73.9%
Total 116 Donations	497.68	102.1%
119 Fines 120 Lost/damaged Books 121 Library Use Chg Copies	2.25 -5.00 101.00	1.1% -100.0% 178.8%
Fax	-5.00	-15.6%
Total 121 Library Use Chg	96.00	108.5%
Fund Raising Activities Unrecognized Gain or (Loss)	1,873.52 -391.95	100.0% -55.6%
Total Income	-17,006.57	-75.7%
Gross Profit	-17,006.57	-75.7%
Expense 135 Salaries 138 Benefits 139 Unemployment tax 140 Soc Sec Tax 141 Medicare Tax	646.04 50.25 241.47 56.47	9.4% 19.7% 19.7% 19.7%
Total 138 Benefits	348.19	19.7%
150 Collection 150 Books adult juv 150 Books - Other	-138.07 851.38 31.53	-19.6% 319.2% 72.0%
Total 150 Books	744.84	73,5%
152 Audio books on tape	-39.99	-36.4%
Total 152 Audio	-39.99	-36,4%
152 Videos adult	26.24	17.1%
juv	-4.75	-271.4%
Total 152 Videos	21.49	14.1%
154 Elec Format	488.25	100.0%
Total 150 Collection	1,214.59	95.2%
165 Furniture & equipment Equipment	503.59	1,481.6%
Total 165 Furniture & equipment	503.59	1,481.6%

	\$ Change	% Change
166 Supplies cleaning Office	62.47 -1.93	100.0% -2.6%
Total 166 Supplies	60.54	82.9%
174 Postage/Shipping postage	-55.00	-100.0%
Total 174 Postage/Shipping	-55.00	-100.0%
176 Telephone 178 Program Expense 179 Contracted Services 182 Professional Fees Payroll Service	-1.89 -132.19 0.06 10.32	-2.6% -100.0% 1.3%
Total 182 Professional Fees	10.32	17.0%
188.1 Rent Expense 195 Cost of Raising Money Interest Expense Reconciliation Discrepancies	800.00 -76.25 -131.11 -152.68	100.0% -61.0% -52.7% -115.5%
Total Expense	3,034.21	27.9%
Net Ordinary Income	-20,040.78	-172.9%
Net Income	-20,040.78	-172.9%

	Jan - Mar 22	Jan - Mar 21
Ordinary Income/Expense Income 109 Local Govt		
County Townships	22,909.43 740.00	41,124.92 0.00
Total 109 Local Govt	23,649.43	41,124.92
112 Interest Income 114 Fund Drives	0.81	0.98
Capital Campaign - Individuals Capital Campaign - Others	22,555.00 0.00	3,635.15 1,050.00
Total 114 Fund Drives	22,555.00	4,685.15
116 Donations Community corporate personal 116 Donations - Other	2,611.36 86.20 580.00 943.89	287.50 257.80 775.00 1,022.48
Total 116 Donations	4,221.45	2,342.78
119 Fines 120 Lost/damaged Books 121 Library Use Chg Copies	348.82 -63.43	284.19 -194.42
Fax New Cards	327.15 58.00 0.00	148.15 64.00 2.00
Total 121 Library Use Chg	385.15	214.15
123 Misc Income Fund RaisIng Activities Unrecognized Gain or (Loss)	110.00 1,873.52 -2,206.67	0.00 0.00 1,250.14
Total Income	50,874.08	49,707.89
Gross Profit	50,874.08	49,707.89
Expense 135 Salaries 138 Benefits	23,693.56	19,784.59
139 Unemployment tax 140 Soc Sec Tax 141 Medicare Tax	305.58 1,468.13 343.35	255.33 1,226.66 286.88
Total 138 Benefits	2,117.06	1,768.87
150 Collection 150 Books adult juv	1,941.67 2,806.84	1,982.86 1,104.93
150 Books - Other	141.91	145.29
Total 150 Books 152 Audio	4,890.42	3,233.08
books on tape	294.92	485.89
Total 152 Audio	294.92	485.89
152 Videos adult juv	652.74 19.48	518.53 15.23
Total 152 Videos	672.22	533,76
154 Elec Format 157 supplies Kits 150 Collection - Other	488.25 0.00 50.44 0.00	94.88 23.86 16.99 0.00
Total 150 Collection	6,396.25	4,388.46

	Jan - Mar 22	Jan - Mar 21
165 Furniture & equipment Decor Equipment	0.00 1,595.69	478.03 33.99
Total 165 Furniture & equipment	1,595.69	512.02
166 Supplies cleaning Office	70.15 240.41	21.98 248.38
Total 166 Supplies	310.56	270.36
169c Maintain Of Equip 174 Postage/Shipping postage shipping -other	116.40 0.00 0.00	130.67 55.00 47.81
174 Postage/Shipping - Other	0.00	15.69
Total 174 Postage/Shipping	0.00	118.50
176 Telephone 178 Program Expense 179 Contracted Services 182 Professional Fees	212.49 490.64 7.77	283.90 289.14 7.93
Cleaning Services Legal Fees Payroll Service	-156.30 0.00 604.22	0.00 264.50 556.36
Total 182 Professional Fees	447.92	820.86
188.1 Rent Expense 195 Cost of Raising Money Interest Expense Reconcillation Discrepancies	1,200.00 82.68 600.00 -8.49	800.00 146.51 830.00 128.69
Total Expense	37,262.53	30,280.50
Net Ordinary Income	13,611.55	19,427.39
Net Income	13,611.55	19,427.39
Y-T-D Capital Compaign Income 1-T-D Capital Compaign Expense	27,55500	468515
1.T.D Capital Campaign Expense	-63373 - 2192107	-1377.35 -3307.80
1-T.D Income Loss who Capital Campaign	- 8309.52	16.119.59

	\$ Change	% Change
Ordinary Income/Expense		
Income 109 Local Govt		
County Townships	-18,215.49 740.00	-44.3% 100.0%
Total 109 Local Govt	-17,475.49	-42.5%
112 Interest Income 114 Fund Drives Capital Campaign - Individuals	-0.17 18,919.85	-17.4% 520.5%
Capital Campaign - Others	-1,050.00	-100.0%
Total 114 Fund Drives	17,869.85	381.4%
116 Donations Community corporate personal 116 Donations - Other	2,323.86 -171.60 -195.00 -78.59	808.3% -66.6% -25.2% -7.7%
Total 116 Donations	1,878.67	80.2%
119 Fines 120 Lost/damaged Books 121 Library Use Chg	64.63 130.99	22.7% 67.4%
Copies Fax New Cards	179.00 -6.00 -2.00	120.8% -9.4% -100.0%
Total 121 Library Use Chg	171.00	79.9%
123 Misc Income Fund Raising Activities Unrecognized Gain or (Loss)	110.00 1,873.52 -3,456.81	100.0% 100.0% -276.5%
Total Income	1,166.19	2.4%
Gross Profit	1,166.19	2.4%
Expense 135 Salaries 138 Benefits 139 Unemployment tax 140 Soc Sec Tax 141 Medicare Tax	3,908.97 50.25 241.47 56.47	19.8% 19.7% 19.7% 19.7%
Total 138 Benefits	348.19	19.7%
150 Collection 150 Books adult juv 150 Books - Other	-41.19 1,701.91 -3.38	-2.1% 154.0% -2.3%
Total 150 Books	1,657.34	51.3%
152 Audio books on tape	-190.97	-39.3%
Total 152 Audio	-190.97	-39.3%
152 Videos adult juv	134.21 4.25	25.9% 27.9%
Total 152 Videos	138.46	25.9%
154 Elec Format 157 supplies Kits 150 Collection - Other	393.37 -23.86 33.45 0.00	414.6% -100.0% 196.9% 0.0%
Total 150 Collection	2,007.79	45.8%

	\$ Change	% Change
165 Furniture & equipment Decor Equipment	-478.03 1,561.70	-100.0% 4,594.6%
Total 165 Furniture & equipment	1,083.67	211.7%
166 Supplies cleaning Office	48.17 -7.97	219.2% -3.2%
Total 166 Supplies	40.20	14.9%
169c Maintain Of Equip 174 Postage/Shipping postage	-14.27 -55.00	-10.9% -100.0%
shipping -other 174 Postage/Shipping - Other	-47.81 -15.69	-100.0% -100.0%
Total 174 Postage/Shipping	-118.50	-100.0%
176 Telephone 178 Program Expense 179 Contracted Services 182 Professional Fees Cleaning Services Legal Fees Payroll Service	-71.41 201.50 -0.16 -156.30 -264.50 47.86	-25.2% 69.7% -2.0% -100.0% -100.0% 8.6%
Total 182 Professional Fees	-372.94	-45.4%
188.1 Rent Expense 195 Cost of RaisIng Money Interest Expense Reconciliation Discrepancies	400.00 -63.83 -230.00 -137.18	50.0% -43.6% -27.7% -106.6%
Total Expense	6,982.03	23.1%
Net Ordinary Income	-5,815.84	-29.9%
Net Income	-5,815.84	-29.9%

Fleetwood Area Public Library Balance Sheet Prev Year Comparison As of March 31, 2022

	Mar 31, 22	Mar 31, 21	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Checking -FI	9.400.68 f	28,025.16 ^B	-18.624.48	-66.5%
County Co-Op	-3,756.56	-4.096.76	340.20	8.3%
Investment Account - Money Mar	0.00	8,859.38	-8,859.38	-100.0%
Total Checking/Savings	5,644.12	32,787.78	-27,143.66	-82.8%
Other Current Assets				
Investment Account	36,393.61	35,005.71	1,387.90	4.0%
Total Other Current Assets				
Total Other Current Assets	36,393.61	35,005.71	1,387.90	4.0%
Total Current Assets	42,037.73	67,793.49	-25,755.76	-38.0%
Fixed Assets				
101.5 Construction Work in Prog	285.00	0.00	285.00	100.0%
Accum Depr - Furn & Equip	-3,856.89	-3,856.89	0.00	0.0%
Accum Depr - Leashold Impr	-18,749,37	-18,749.37	0.00	0.0%
Furniture & Equipment	4,254.84	4,254.84	0.00	0.0%
Leasehold Improvements	668,578.44	668,578.44	0.00	0.0%
Total Fixed Assets	650,512.02	650,227.02	285.00	0.0%
TOTAL ASSETS	692,549.75	718,020.51	-25,470.76	-3.6%
LIABILITIES & EQUITY				
Liabilitles				
Current Liabilities				
Other Current Liabilities				
Fleetwood Bank Line Of Credit	45,000.00	80,000.00	-35,000.00	-43.8%
Payroll Liabilities	-943.92	0.00	-943.92	-100.0%
Total Other Current Liabilities	44,056.08	80,000.00	-35,943.92	-44.9%
Total Current Liabilities	44,056.08	80,000.00	-35,943.92	-44.9%
Total Liabilities	44,056.08	80,000.00	-35,943.92	-44.9%
Equity				
Retained Earnings	634,882.12	618,593.12	16,289.00	2.6%
Net Income	13,611.55	19,427.39	-5,815.84	-29.9%
Total Equity	648,493.67	638,020.51	10,473.16	1.6%
TOTAL LIABILITIES & EQUITY	692,549.75	718,020.51	-25,470.76	-3.6%
A			<u> </u>	

blowce in Chreking Account Attributable to Capital Campuya 17,786 >2 278 76

VANGUARD - VALUES AS OF MARCH 31, 3022

LIFE STATEGY GROWTH FUND - VASGX

\$ 41.89 /share

VASGX

868.795 shares @ \$41.89 /share =	\$ 36,393.61
VALUE AS OF END OF PRIOR MONTH	\$ 36.080.95
CHANGE IN VALUE SINCE END OF PRIOR MONTH	\$ 312.76

VALUE AS OF END OF CURRENT MONTH

VALUE AS OF JANUARY 1, 2022

\$ 38,600.34

CHANGE IN VALUE SINCE JANUARY 1, 2022

\$ \(\(\) \(2, \) \(\) \(\) \(\)

	FAPL 2022 Bud Approved 11/16/21 by FAPL	get Boai	d of Trustees	Yere-Tu O.Te o.Te	1 /cs R-TON 0, To 0: (0:1) 2017	- Under Budget
	Income					
	Federal Income					
	Total	\$	30			
103	State Income (State and County Distrubution)					
	State Aid	\$	89,988.00	22497.00	22 90943	+ 412.43
109	Local Government Income					
	Fleetwood Borough	\$	26,000.00	6,50000	74000	-5760.00
	Maidencreek Township	\$	11,408.00	7852.00	-0-	- 285,200
	Richmond Township	\$	5,000.00	125000	-0-	-125000
	Total	\$	42,408.00	10,60200	740.00	-9862.00
	Income From Other Local Source					V
112	Dividend and Interest	\$	504.00	126.00	. 81	-125.19
114	Fund Drive	\$	13,500.00	3375,00	22.555.00	+19.18000
116	Monetary Gifts and Donations	\$	12,400.00	3,100.00	422145	+ 112145
119	Fines	\$	1,200.00	30000	348.82	+ 48.82
120	Lost Book Charges	\$	200.00	2000	- 63.43	- 11343
121	Library Use Charges (Copy/Fax)	\$	2,000.00	50000	385.15	- 114.85
123	Board Fundraisers	\$	12,000.00	300000	198357	-1.01648
	Unrecognized Garbox Losson Investment Aca			- 0-	-2206.67	- 220667
	Total	\$	41 804 00	DUCION	17 224/5	1 11 117217

Total \$

41,804.00

12.451.00 27.22465 + 16.77365

\$ 174,200.00 43,55000 50,874.08 + 7,324.08

TOTAL INCOME

011	FAPL 2022 Budg	get		Yeaz-70	Yess-To-	- Under
Approved 11/16/21 by FAPL Board of Trustees				Dito	/rss-To- Dati O1/01/22 To	Budget
Operating Expenditures				73,0500	03191177	
135 Salary and Wages			92,200.00			
133	outery and trages	\$	52,255.55	7,00		
138	Benefit Expenditures					
139	Unemployment Tax	\$	700.00	17500	305.58	+ 130.58
140	Social Security Tax	\$	5,720.00	1430.00	1468.13	
141	Medicare Tax	\$	1,340.00	335.00	34335	
	Other					
	Total	\$	7,760.00	194000	211706	+ 177.06
	Collection Expenditures		-			
150	Books	\$	20,920.00	523000	6396.25	+1166.25
151	Periodicals					
152	Audio					
152	Video					
154	Electronic Format					
	Other Collection (Kits, etc.)					
157	Collection Supplies and Maintenance					
- Minare	Total	\$	20,920.00	5,230 ∞	6 396.25	+ 1.16625
	Other Operating Expenditures					
165	Furniture and Equipment 🗸 🕻)	\$		-0-	159569	+1595.69
166	Office Supplies	\$	1,000.00	75000	310.54	+ 60.56
169c	Maintenance of Equipment (S.O.S Fees)	\$	500.00	125,00	116.40	- 810
171	Insurance	\$	4,000.00	1000.00	-6-	- 100000
174	Postage	\$	100.00	2500	-0-	- 28.00
	Printing					
176	Telephone	\$	900.00	22500	212.49	
178	Programming	\$	3,000.00	1750.00	49064	- 259.36
179	Contracted Services	\$	40.00	(V) 200	7.77	- 2.13
180	Training, Travel, and Conferences	\$	500.00	12500	-0-	- 125.00
181	Dues and Memberships	\$	200.00	5000	U-	- 50.00
182	Cleaning Services Refund Received	\$	1,200.00	30000	- (56.30	- 45630
182	Payroll Services	\$	1,500.00	37500	604.22	+ 229.22
182	Consulting Services	\$	120			
182	Legal Services	\$	80.00	20.00	-6-	- 2600
182	Accounting Services (Audit or Review)	\$	5,000.00	125000	- 0-	-1250.00
188	Rent	\$	28,800.00	77,000	120000	-600000
195	Cost of Raising Money	\$	4,500.00	112500	74.19	-1050.81
	Interest Paid on Loans and Mortgages	\$	2,000.00	(C (C) 00	60000	+ 100 00
	Total	\$	53,320.00	333000	5055.66	-8274.34
				1.74		
TOTAL EXPENSE		\$	174,200.00	43.55000	137,262.53	- 6287.47
	Net Income			10100	1 4 1 60	0.00

1) ENTRY HALLWAY BULLETIN + CORK BOARDS Prid for with Grant Mokey (\$1100+1-)

And Trash | Recycling Bir, invid. main

Mod - Reimborfed by Friend of FAPL (\$500+1-)